

CREATING A CULTURE OF GENEROSITY IN YOUR CONGREGATION

LEADERSHIP

How are people chosen for financial leadership in the church?

How do the financial leaders define their role in the church?

Are there adequate checks and balances in place to insure financial integrity?

DONOR DEVELOPMENT

What level of comfort is there in the church talking about money?

Does the finance committee know who the top 15 givers are? Does the pastor know? Why or why not?

Are there ever gatherings of the top givers to talk about the state of the church's ministry?

COMMUNICATIONS

How do you communicate with people about the impact of their gifts?

Do all people receive the same communication from the church regarding money, regardless of giving level?

What are the communications channels of the church? Which ones are available to talk about stewardship?

ANNUAL STEWARDSHIP

Is there an annual campaign? What is the recent practice of the church?

Does stewardship talk in the church happen at a given time of the year, or is it spread out?

To what degree do people testify about generosity in worship or any place in the church's life? How is it received?

CAPITAL STEWARDSHIP

What is your recent history of capital stewardship?

Are there givers in the church who only support capital projects?

What is the church's attitude toward debt?

LEGACY STEWARDSHIP

Are you aware of people who have remembered the church in their estates?

Of the money you have invested with TMF, is any considered endowment? If so, do you ever have disbursements?

Are there any plans to seek out legacy gifts? Have you ever done an 'end of life generosity' seminar?

PATHWAY TO DISCIPLESHIP

Does any stewardship education happen in the Sunday School?

What are new members taught about stewardship?

Who in the congregation is teaching people to be generous?

